

Ryan Landry, President of New Horizons Learning Group, is the leading expert of personal development and human capital investment in the business arena. His 10+ year commitment to the organization has resulted in over 300% growth during his tenure. New Horizons Learning Group is part of a global franchise organization in the learning and development space with a focus on both the business and consumer markets. Since 2015, New Horizons Learning Group has been an Inc. 5000 recipient the past three consecutive years.

As a youth, one gets taught that there is no price tag on knowledge. Not true. There is a heavy price. One cannot afford not to have it, however, reassuringly, it is the only thing that can never be taken away from someone. These concepts jumped out at Ryan in his early days with New Horizons working on the front lines. Here is where and when the idea of upgrading people and companies took root with Ryan.

Ryan works with strategic organizations that are motivated to provide skills training and professional development to support their growth. The unique model he created at New Horizons Learning Group, provides a personal, dedicated team of local consultants with global resources that provide a tailored solution for the ultimate learning experience. This approach bridges the gap between where a client is and where they want to be. This is accomplished by listening, developing and delivering a viable learning plan that fuels growth. Ryan and his team have also identified numerous grant programs which can greatly reduce their client's out-of-pocket expenses for employee training.

Unlike other companies, New Horizons Learning Group trains both the enterprise professionals as well as individual consumers. Whether they are either paying for the training themselves or are being funded under a federal program such as the VA or Workforce Partnership program, they receive the same outcome. New Horizons offers a free job placement service for their consumer students to their enterprise clients at zero cost to either party. This not only helps validate the quality of the training provided, but also helps put B2C students back into the workforce while greatly reducing the cost of recruitment for B2B customers.

Ryan has a long-standing commitment to support the veteran community in getting them back to work and advancing their careers. He has partnered with organizations including Microsoft to assist veterans to earn industry recognized stackable certifications enriching their resumes. New Horizons Learning Group has been honored by the State of California for their commitment to hiring veterans by being awarded the California Veteran Employer of the Year.

After moving to San Diego in 2012, Ryan immersed himself in the San Diego community. In 2013, Ryan joined the local Entrepreneurs' Organization San Diego chapter. He has received

several recognitions for being a San Diego business leader as an individual of the *25 in their 20s* award as well as *30 Under 30*. In early 2017, Ryan joined the San Diego Food Bank as a member of their Leadership Council and Corporate Committee. Around the same time, Ryan graduated from the three year Entrepreneurial Masters Program, formerly known as Birthing of Giants and Gathering of Titans.

The WHY that drives Ryan is to be the best version of himself to inspire growth at the highest possible level for those around him. He has committed himself to giving back \$2M in free training services to the underserved population in his local communities in the Southwest US by 2025. In today's world with tragedies becoming more and more frequent, along with a broken school system, coupled with a skills gap in the United States, a big window is left open for Ryan and his team to tackle these important social issues.

In April of 2018, Ryan and his wife Torey, welcomed their first child and have slept minimally ever since. He hopes his son will follow in his footsteps of being an avid New England sports fan. After the birth of their son, Ryan starting a Real Estate Investment firm hoping to one day pass that off to his son.

