



## Catalyst for Technology & Business Innovation

**Private Company:CEO, CSO Public Company:CXO, VP/GM**

Key strengths are his ability to identify and communicate the core value of a companies' offering, create a strategy and operational plan to deliver that value, and lastly, align and lead the existing team(s) to excel in the delivery of that value.

He has demonstrated this as a deeply technical and involved COO of a public company, as CEO and interim CEO at multiple private companies, and as a trusted advisor / board member. His key strengths are technology depth and breadth, market and technology strategic planning, and execution. This has been demonstrated by his ability to lead multiple companies through rapid growth, challenging technology development, and success across multiple market sectors and company sizes. All of these efforts have been broadly cooperative efforts and required buy-in and consensus to achieve across employees, customers, analysts and investors.

### **Public and Private Leadership Results – Hard Situations with Direct Action Leading to Positive Results**

- Private Company CEO with solid track record (3 acquired, 2 active) for positive venture exits.
- Private Company Interim CXX / advisor with record of creating opportunity for challenged companies leading to mostly positive outcomes (4 acquired, 1 team acquire, 1 tech acquire).
- Public Company COO / President that has driven rapid growth, a difficult turn-around of business, and driven strong international business growth.

### **Software, System, and Semiconductor IP Overview**

≥20 patents granted at IBM, Intel, and many additional filings at other companies for processors, memory systems / cache coherency, compiler, security / encryption, and related technologies.

### **Interim CEO, board member, and advisor**

Developed and used a structured process for tech, market, and team analysis on multiple projects:

- As interim CEO, set new strategy to re-use their multi-threaded content-based caching NFS IP to relaunch as an enterprise software company. Acquired later by NetApp
- Executive advisor for a management team (brought in by Mayfield), assessed and redirected their platform architecture / IP strategy of their proprietary multithreaded SoC platform and worked with ARM to determine proper data plane / control plane split. The new strategy led to team acquisition of Uvicom by Qualcomm.
- As an advisor for EDA IP / software company, aided them in closing a license with Apple and then provided the introductions leading to an acquisition of ObsidianSoft by ARM.
- As an independent board member for an ICAP portfolio company developing software-defined radio products, assisted their IP protection strategy, IP sales and licensing strategy, and other technology roadmap / business efforts.

Additionally, have been leveraged by many VC's and companies in Austin, Boston, and California to perform diligence and insight into a large number of companies:

- Processor technologies (server / storage type, signal processing, low-power embedded, machine learning IP, and IoT related). Due to background and depth of knowledge in the area, have been asked to evaluate / advise many "innovations" in this area.
- Processing platform software companies leveraging CPU, GPU, and occasionally FPGA.
- Database and search algorithm companies (JSON/BSON), unstructured memory database, in-memory processing using DRAM, NVM, and cached hierarchies.
- Materials including Metal Junction CMOS, non-volatile memories IP, and Haptic thin film.
- Multiple wireless companies – 802.11 variants including high-order MIMO, SDR, LTE, and UWB.



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