

Simon B. Knight – Resume

Summary

- C-level IT practitioner with comprehensive strategy development, IT management, project, technical, and operational experience in a broad range of industries.
- Led over a dozen enterprise and global ERP/CRM implementations with budgets between \$2M and \$150M.
- Advanced executive-level project management skills including stakeholder management, project metrics, risk management, vendor management, cross-functional facilitation, organizational restructuring, and process reengineering.
- Architected and implemented innovative custom applications for manufacturing, energy, service, gaming, and housing industries.
- Experienced with leading-edge technologies such as Industrial Internet of Things.
- Over 25 years' experience in process reengineering disciplines including Six Sigma and LEAN covering manufacturing, parts and equipment supply chains, field service, sales, finance, and accounting.

2004 - Current: *President, Setanta Inc. Technology Consulting Services*

- Developing operations, IT, and software product strategies for rapidly growing companies in manufacturing, services, energy, high-tech, state and municipal government, aerospace distribution, retail, logistics, transportation, and gaming.
- Filling interim / part-time executive roles as CIO/CTO and providing board-level oversight of IT strategy, major projects, operations, and acquisition integration for clients from \$100M to \$15B annual revenues.
- Supporting the complete lifecycle of enterprise on-premises and SaaS ERP, CRM, and Business Intelligence projects including strategic planning, vendor/product selection and procurement, team and PMO mobilization, requirements gathering, system configuration, custom development, data conversion, training, transition management, and benefit realization.

2002- 2004: *SVP and Chief Information Officer, IKON Office Solutions*

- CIO with \$4B leading provider of office technologies, imaging and document management solutions, outsourcing and facilities management, providing the main US distribution channel and service capability for Canon and Ricoh office products.
- Consolidated global IT organization, data centers, and network operations, reducing operating costs by over 10% per year.
- Led Six Sigma initiative that realized \$10M in cost savings.

2000 – 2002: *VP Enterprise Systems and International Operations, IKON Office Solutions*

- Responsible for the US implementation of eBusiness operating model supported by the Oracle E-Business Suite. Implementation included accounting, logistics, distribution, manufacturing, field service, sales, marketing, billing, order management, and customer service operations, and was the largest single instance Oracle CRM / ERP database implemented at that time.
- Led European IT team, implementing Oracle CRM / ERP system.
- IT lead for international acquisitions developing a plan to build a back-office shared service capability to support operations in 19 European countries.

1993 – 1996: *Systems Leader, General Electric*

- Built technology strategy group with responsibility for new technology introduction, IT processes and multigenerational systems planning for GE corporate finance, shared services, and supply chain systems.
- Implemented manufacturing, engineering, and Product Data Management systems for GE Power Systems and Aircraft Engine. Increased productivity and reduced cycle time by enabling concurrent engineering process, flow manufacturing, and digital mockups.

1985-1993 *Senior Partner, Jensen & Partners International*

- P&L responsibility for US subsidiary of software development tools company.
- Lead software engineer in team that developed the first ANSI compatible C++ /C compilers and multi-language environments that paved the way for Microsoft .NET.

Education

- MBA Warwick Business School (UK) specializing in operations and IT.

Professional training

- Six Sigma green belt.
- General Management and Finance. GE Crotonville.
- Advanced Information Management. GE Crotonville.
- Six Sigma, Advanced Project Management; Change Acceleration Process. GE Crotonville.
- Demand Flow Technology, J.I.T. Institute.

Contact Information

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