Key projects/initiatives (US)

Project/Activity	Goal	Budget	My Role	Outcome	Value
NGCT program (Pfizer)	Implement a global suite of new cloud based IT systems enabling a standard end to end business process for all clinical trials.	$60m	Global Digital Technology Lead responsible for program delivery and senior management engagement. Activities included: • Scoped and shaped the initial program • Got to know team quickly and found common ground. • Agreed RFP structure, contenders and winners. • Set up and developed program structure including roles matrix, visual aids and guidance documents. • Simple milestone tracker went from 8 to 50+ as program expanded from 4 to 11 projects. • Worked closely with comms to develop branding, podcasts. • MVP approach established up front. • Vendor management and change out. • CRO engagement for training and migration. • Incorporated other existing projects. • Instigated architecture and dataflow mapping. • Migration and integration workstreams. • Set up teams and meeting schedule. • Ran Quarterly F2F for 150+, teams, leaders, vendors. • Trips to Japan and China to engage and weekly alignment meetings. • Monthly trips to East Coast. • Weekly 4:30am calls. • Weekly risks and issues review with all project teams. • Contributed to and managed business case and tracked ROI. • Weekly reports and monthly meeting with steering committee. • Software version and upgrade management.	Delivered 11 integrated projects over a 4 year period on time and budget. Declared an overwhelming success and used as template for future similar programs.	All studies now use single process and systems speeding up trial management process and enabling better collaboration with external partners. Future developments and changes can be easily incorporated.

Key projects/initiatives (US)

Project/Activity	Goal	Budget	My Role	Outcome	Value
PeCS project (Pfizer)	Implementing a new CTMS and CDMS for all in house run studies.	$6m	Business Technology lead responsible for system implementation	Delivered two new systems to spec and on time.	Standardized approach leading to faster internal studies and better management reporting.
IT intern program (Pfizer/USD)	Establish an intern program with University of San Diego (USD).	$0	Designed and implemented program.	A summer intern program for IT projects and learning about the Pharma industry.	Fresh outlook providing alternative ways and tools for addressing challenges. High quality and quantity output.
Data Center Consolidation (Pfizer)	To reduce local footprint and move to global data centers.	Centrally Managed	Led team responsible for local data and systems migration and archive.	La Jolla Data Center closed on schedule and budget.	Standardized support model on new faster network and infrastructure'. Reduced local support costs and risk.
TASIS initiative (Pfizer)	Establish a new West Coast Therapeutic Area (TA) IT team tailored to each TA's needs.	Ongoing Operational	Built team and led development of TA based IT services model.	Focused IT structure with trained resources tailored to independent TA needs.	Enhanced IT engagement using a single point of contact with resources skilled in the area they are responsible for.
Clinical Discovery Closed Loop (Pfizer)	Project to align and improve clinical trial discovery process especially from a data/client transition perspective.	Centrally Managed	La Jolla Business Technology lead responsible for local engagement of research clients and global alignment.	A smoother and quicker end to end drug discovery process with fewer roadblocks.	Quicker time to move studies through the discovery phase (and onto clinical trials or not).
IT Business Manager (Pfizer)	Implement new IT support model and structure	Ongoing Operational	Moved from UK to lead team and develop identity.	A new team trained to be customer centric.	Improved business focus through a team of experienced PMs and BAs

Key projects/initiatives (UK)

Project/Activity	Goal	Budget	My Role	Outcome	Value
La Jolla Agouron Acquisition by Pfizer (Pfizer UK)	Smooth the transition of Agouron company to Pfizer ownership for IT systems.	Centrally Managed	Led consolidation and integration of Global Regulatory Publishing systems (while on secondment from the UK).	Standard publishing systems and associated process for all go forward trials.	Helped business alignment and reduced costs by retiring legacy systems after migrating/archiving required data.
Produce detailed process and system map (British Telecom - BT).	Understand the systems, data and processes being used and how they all link together.	Part of Job	Built a system map from scratch and worked with system owners and process leads to identify data architecture and flow.	A one page chart which was widely adopted as the single source of truth for systems and data.	It became easy to see what systems were linked and to assess the impact of changes and integrations. It also opened up process improvement opportunities.
Implement ISO 9001 Quality Management System (QMS). (BT)	Design and implement QMS systems which meets requirements of ISO9001 (including TickIT section).	Company Initiative	Trained by Lloyds of London as LRQA lead assessor and conducted internal and external quality audits.	Company successfully registered on time as required.	Through satisfying the 20 requirements of ISO9001 and implementing a QMS the company significantly improved its operations and profitability.
Telephone system sales (BT)	Meet sales targets on a monthly basis	Ongoing + Commission	Support sales directors.	Significant revenue generation including several top monthly sales awards for city of London.	Improved client relations and repeat business through provision of first class service.

Publications and articles

Date	Title	Organization	Description	Medium	Link
7/21/2020	When haste leads to waste: Planning ahead	GiGX	Focus on thinking strategically and ensuring short term decisions do not negatively affect long term goals.	Blog on website	https://www.gigx.com/blog/when-haste-leads-waste-planning-ahead
8/11/2020	Has commuting been derailed by COVID-19?	GiGX	Will physical commuting to work ever return will companies focus on virtual engagement with colleagues as we adjust to the long term impacts of COVID-19.	Blog on Website	https://www.gigx.com/blog/has-commuting-been-derailed-covid-19
8/20/2020	Community Spotlight: Andy Spinks, Owner, Thoughtsand Executive IT Consultancy	101 Blockchains	Video interview with Enrico Camerinelli of 101 Blockchains regarding my impressions of Blockchain as part of an IT Consultants technology toolkit.		https://101blockchains.com/spotlight-andy-spinks-executive-it-consultancy/

Activity since leaving Pfizer:
- *Had a short break to recharge*
- *Presented at Clinical Outsourcing conference in San Diego*
- *Joined venture start up looking at Blockchain for Clinical Trials*
- *Set up own consultancy company, website and materials*
- *Took various LinkedIn online training courses*
- *Set up mentoring arrangement with local successful Consulting business*
- *Joined GiGX for CxO fractional roles, published two blog articles for them*
- *Joined Emissary, GLG and Guidepoint for IT survey jobs*
- *Working with 101 Blockchains, did spotlight interview with them and working on additional written articles*

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EXECUTIVE IT CONSULTANCY

Key skills/Expertise (in no particular order)
MS product suite (including Visio and Project), Mind manager
Flexibility to adapt and improvise
Business Analysis and Re-engineering
Project and Program management
Initiate and maintain highly productive client and partner relations
Comms and materials production/presentation for all audience levels
Senior management reporting and engagement
Quickly grasp situation and adjust direction or approach
Data flow and architecture mapping
Calm under pressure and in ambiguity
Clinical Trial Management Systems and Blockchain
Strategic mindset
Business Influencer

Guiding principles

There is no such thing as business as usual anymore

Be responsible, accountable and available

Don't let issues fester

Get people together in a (virtual) room often and keep focused

Play to people's strengths

Maintain momentum at all times, lead when needed

Be clear on purpose and value

Be inclusive, encourage active participation and recognition, have fun

Document activity and progress thoroughly

Ensure one source of the truth for all

Lead by example

Be available and open to other people and views

Aspirations
To be able to have industry wide impact and influence
To learn about new enabling technologies and initiatives
To work with a diverse client base
To become a known industry and/or technology leader
To present and participate in key conferences and forums
To work with like minded colleagues to share and compare
To establish work/life balance and have fun in both
To be proud of what I do and who I do it for

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