



**Suresh Vaidyanathan**  
**Senior Vice President and Co CIO – HP Inc.**

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Innovative Information Technology Executive with 25+ years of experience developing and executing IT strategies in alignment with corporate objectives. Successfully managed IT infrastructure and Applications in global manufacturing environments during all cycles of business including high growth, downturns and acquisition integration. An energetic, hands on, technology leader with a passion for people development, a track record of recruiting and retaining top talent.

Change agent with diverse expertise and a legacy of delivering high-impact programs producing outstanding business results. Demonstrated strengths in setting business and IT strategy, large system development, and creating / leading cohesive teams for implementation. Significant experience in outsourcing, supplier negotiations and contract management.

Proven track record in developing key industry and organization strategic digital transformation roadmaps, translate strategy into focused execution plans and successfully executing them. Very strong management career with strong leadership, problem solving, financial planning and management, team building and project management skills

### **Core Skills**

- Proven track record in digitally transforming legacy organizations and significantly enable productivity through digital tools and legacy modernization
- Significant experience in developing strategic organizational roadmaps and implementing the same
- Strong organizational / team development and mentoring skills
- Extensive experience in migrating workloads from owned Data Centers to Hyperscalers – AWS, Azure
- More than 15 years of experience in implementing core ERP solutions – Oracle EBS, SAP ECC and S4-HANA
- Strong customer focused approach to IT solutions

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## **Career History**

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**Hewlett Packard Inc.**  
**Senior Vice President, Co CIO**

**2015 to present**

Providing executive leadership as Global Head of IT Infrastructure and Enterprises and co-CIO managing an organization of ~800 employees with an annual budget of \$ 450 million. Accountabilities include management of the core infrastructure services, Application Management services and Cyber Security.

### **Key Contributions**

- Developed the Digital transformation roadmap and implemented the same. Developed concepts of Digital Productivity Studio, Robotic Process Automation and use of ML / AI.

- Using ML / NLP implemented tools to deflect and auto resolve 60% of IT service requests. Achieved significant cost reduction and improved customer experience.
- Using ITIL / ITSM frameworks, standardized and simplified the operations of the IT organization.
- Developed the strategic roadmap for the ERP program. Ran the business case development and chose the strategic technology partner (SAP / S4-HANA)
- Launched the S4-HANA program and completed the deployment of S4-HANA to Americas and EMEA regions. APJ to follow in the next six months
- Developed and in the process of implementing a separation and independence for the core infrastructure – independence in terms of infrastructure and service provider – including significant workload migration to Hyperscalers (AWS and Azure)
- Consistent track record of cost optimization without sacrificing service levels. Reduced the cost structure of IT by 20% over 3 years.
- Managing Cyber Security operations, significantly improved the Cyber Security NIST scores for HP from 2.4 to 3.9 in FY-20 (top quartile)

**Agilent Technologies Inc.**  
**Vice President, IT Application Services**

**2004 to 2015**

Providing executive leadership as head of IT Application services managing an organization of 200 employees and 600 contractors with an annual budget of \$ 120 million. Responsible for maintaining and enhancing all the Enterprise and custom applications in the Agilent environment (Oracle, Siebel, PeopleSoft and SAP).

**Key Contributions**

- Defined and implemented the outsourcing strategy (7/8/9 model – 70 % of labor sourced, 80% in low cost regions and 90% spend with top10 suppliers) for the IT function. Resulted in significant cost reduction for the IT function – total IT costs reduced from \$ 400 million in 2005 to \$ 240 million in 2011
- Defined and built up the organization capability for the IT function in India. Grew the organization from 3 resources in 2004 to about 80 employees in India currently
- Executed on multitude of acquisition integration strategies. Have executed integration strategies for arms-length integration, integration based on cost elimination (eliminating the acquired companies IT systems, IT infrastructure, etc.) and integration for technology acquisition
- Defined and leading the mobility initiative for Agilent IT function – “Enable 80% of employees to do any job any where on any secure Device” – Currently in the third year of this strategic initiative and made significant progress in the first two years
- Have built a strong pipeline of IT leaders within the Application Services function
- Hired and managed geographically disperse staff of different cultures and weaved them into a cohesive team
- Successfully managed and delivered many multimillion-dollar enterprise wide projects (Oracle upgrades - twice, SAP upgrades, CRM implementation and rollouts, Contact Center management software, Customer Facing Web programs, etc.)
- Maintained the operational excellence of the Application platforms by improving the service levels, system availability and system performance while reducing the cost of operations.

**Oracle Corporation**  
**Senior Practice Director**

**1995 - 2004**

As the Senior Practice Director managed the large ERP implementation team within the Strategic Accounts organization within Oracle Consulting

**Key Contributions**

- Managed multi-national teams, on-shore and off-shore teams, virtual teams, external and internal resources, worked extremely well across cultures and geographies in a very challenging and changing era for Oracle and the industry
- Developed the blueprint for the On Demand organization using a combination of offshore and onshore resources and implemented it successfully for first multimillion dollar account for the On Demand organization. This organization setup was used for the first time ever within Oracle and is a very successful model that has been extended to other clients.
- Led multiple large projects and programs for entire life cycle; overall authority for costing, scheduling, planning & tracking, terms and conditions and risk management
- Responsible for developing and mentoring the delivery team within the Strategic Accounts practice of Oracle Consulting with focus on improving organizational capability to deliver global and complex programs.
- Responsibilities also include Account Management and assistance in License and Consulting sales within Strategic Accounts

**TGK Software (India) Ltd.**  
**Software Development Manager**

**1994 - 1995**

- Team lead for the development of a Value Added Tax module for the Tax Computerization Project for the Revenue Department, Government of Thailand.
- As part of the implementation designed and implemented the data replication backbone over unreliable networks.

**Eicher Goodearth Ltd, India**  
**Manager – Corporate IS**

**1991 - 1994**

Responsible for the development and deployment of a custom solution addressing the financial and material management functions of this Automobile giant in India.

**Education**

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B.S in Mechanical Engineering  
*Institute of Technology, Banaras Hindu University, India*  
Masters in Business Administration (MBA)  
*Indian Institute of Management, Calcutta, India*

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