

OEM PARTNERSHIP WITH DUPONT MERCK RESULTS IN A GLOBAL OPPORTUNITY FOR PALL BIOMEDICAL AND ITS DISTRIBUTION

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pproximately two years ago Pall Biomedical was approached by DuPont Merck regarding the development of specific filtration requirements for one of their proprietary solutions.

DuPont Merck has been successfully marketing a clear solution that will typically extend the viability of an organ (e.g. kidney or liver) slated for transplant for up to 24 hours, and longer for a kidney. This DuPont Merck solution is known as ViaSpan® (Belzer UW Cold Storage Solution). Essentially, with the market availability of ViaSpan®, an organ can now be transported in a timely fashion from anywhere in the world for transplant. ViaSpan® is administered via a typical bag to a line set-up that will deliver, on average, two to three 1000 mL bags of ViaSpan® per organ transport.

DuPont Merck approached Pall Biomedical regarding some particulate matter that would form post ViaSpan® manufacture in the 1000 mL bags. Several filter products were examined by DuPont Merck as potential solutions. After thorough and exhaustive testing by DuPont Merck concerning ViaSpan®, the most efficacious device for the reduction of particulate matter while maintaining a practical flow rate was, and is, the

Pall Blood Transfusion Filter, SQ40S. DuPont Merck has recently begun a process of notification of their global transplant surgeon customer base denoting that the Pall SQ40S filter must be used with all ViaSpan® administrations. The current global average use (which is increasing) of ViaSpan® is 150,000 bags per year. Eventually, each individ-



SO40S

ual ViaSpan® 1000 mL bag will note the requirement for the Pall SQ40S filter, and our SQ40S filter instructions for use will be amended to reflect the ViaSpan® use for the filter.

Communication between Pall Biomedical and DuPont Merck regarding regulatory, distribution, and current global customer base has been excellent, and we expect 100% of all ViaSpan® administrations will be utilizing Pall SQ40S within the next few months.

ViaSpan is a registered trademark of DuPont.