

Karina Mikhli

Chief Operations Officer

Karina Mikhli is a remote COO, former fractional COO and workflow consultant, who excels at optimizing systems and focusing teams, loves to help companies and teams run efficiently and scale smartly, and is currently doing so full-time for Enertech Search Partners and Sea Change Advisors.

Contact

Address

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Phone

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Links

- [LinkedIn](#)
- [Website](#)

Skills

- Operations Management
- Scaling and Optimization
- Staff Management
- Business Administration
- Financial Management
- Strategic Planning
- Process Improvement
- Team Development
- Change Management
- Technology Implementation
- Supplier Management
- Performance and Culture

Education

Executive MBA

Quantic School of Business-
Online

Certificates in Finance, HR, and Entrepreneurship

eCornell & Northwestern Michigan
College-Online

MS Publishing

New York University-
NY, NY

BFA Creative Writing

Brooklyn College-
Brooklyn, NY

Work History

2021 -

Current

Chief Operations Officer

Enertech Search Partners/ Sea Change Advisors, Remote

- Lead and manage the business, helping team and profits double
- Streamlined company processes and procedures with technological improvements and automation
- Supported business growth through strategic planning and process development, including self-implementing EOS

2019 - 2021

Fractional COO and Workflow Consultant

Right-Size COO/ YourMBR LLC, Remote

- Managed daily operations for several small to mid-size businesses, including Fearless Sports, Parkfield Commerce, and Julie Morgenstern Enterprises
- Built teams and systems from the ground up, ensuring efficiency, effectiveness, performance, and engagement
- Recommended tools and/or optimized existing tools, streamlining workflows and communications to maximize output

2017 - 2019

Chief Operations Officer

Clublender Inc, Remote

- Managed all internal recruitment and HR, building the team from scratch and setting up all systems to support them
- Ensured cross-functional systems and workflows supported company growth and customer satisfaction
- Helped company expand from a single state to nationwide

2016 - 2018

Business Manager

Dreaming Room Publishing, Remote

2015 - 2016

VP, Partner Accounts (consultant)

AUTHORS, Austin, TX/New York, NY

2014 - 2015

Director, Sales Operations

Boston, MA/New York, NY

2013 - 2014

Executive Director

Triumph Learning, New York, NY

2011 - 2013

Vice President, Content

On Demand Books, New York, NY

2008 - 2011

Production Manager

Oxford University Press, New York, NY

2006 -2008

Executive Director

The Princeton Review, New York, NY