Frédéric Ethève

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Seasoned executive with a proven track record of success in starting, scaling up, and operationalizing innovative businesses, complex projects, and high-performing teams:
- 20+ years of management experience building and nurturing high-performing, diverse, multi-disciplinary teams
- Experience and a strong interest in fast-paced and dynamic environments, with a balanced mix of intellectual challenge and hands-on, practical challenges
- Skilled in maintaining a high-level strategic perspective while also being able to deep-dive into complex business or technical issues
- Extensive global and multicultural experience across Europe, North America, and Africa
- Dual background in both business and engineering from top-tier institutions such as Polytechnique, Telecom Paris, and Harvard Business School MBA program.

EXPERIENCE

2017-Now OVHCLOUD   **Montréal - Canada**
Chief Operating Officer

OVHcloud (Euronext: OVH) is a global cloud computing company providing cloud-based services to more than 1.6M clients worldwide, with a revenue of CA$1.2B. It emphasizes open-source technologies, sustainability and data sovereignty and provides reliable, secure cloud solutions to small and large businesses.

Responsible for leading OVHcloud Operations, Strategic Transformation, Information Services and Resilience, to sustainably drive and accelerate global growth:
- Structured and strengthened OVHcloud organization to support double-digit growth across geographies and products, scaling processes and teams to reach successful IPO in 2021
- Streamlined product roadmap and innovation capabilities leveraging scaled Agile approaches and culture shift
- Designed and implemented OVHcloud IT strategy as a key enabler of growth, supporting IT-driven transformation and strengthening of all business functions
- Supported geographic expansions with new footprints in USA and APAC (Singapore, Australia, India)

2012-2017 GOOGLE   **Mountain View, CA - USA**
Principal – Strategy and Business Development

Led Strategy and Business Development for Project Link, Google's wholesale telecom business in Sub-Saharan Africa
- Designed business plan for a new wholesale telecom business in Sub-Saharan Africa for Google
- Built and developed a multi-functional team across Africa, Europe and USA
- Launched first operations in Uganda in 2013 – Supported local operations during commercial deployment - Business outperformed (2x) commercial targets in first 2 years of operations
- Managed and executed second round of financing with 3 external investors leading to the spin off of Project Link as CSquared, an autonomous fiber business operating in Sub Saharan Africa

2008-2012 MCKINSEY & COMPANY   **Palo Alto, CA – Boston, MA - USA**
           Consultant

Led problem solving effort and managed teams of consultants and clients to complete 20+ consulting assignments for Telecom, Media and Technology clients.
- Defined the 3-year product strategy of a telecom equipment manufacturer – Designed product portfolio to generate $400M revenue without increasing development resources
- Helped IT manufacturer optimize sales force performance – designed and implemented global transformation program for 2000+ presales engineers across 45 countries
- Supported investors and industry clients on due diligences leading to $1-5B acquisitions

2000-2006 ORANGE - FRANCE TELECOM MOBILE   **Paris - France**
           Head of Department - Mobile Messaging, Portal and Payments

Led a department of 45 project managers in charge of the design and delivery of innovative Mobile Data Services: Mobile Portal, Mobile Messaging, Wireless Payments and Content Billing
Led deployment of network and IT platforms to enable location-based services
Awarded France Telecom Prize of Innovation for the first Location Based Services in France

1999   CENTRE DE RECHERCHE INFORMATIQUE DE   **Montreal - Canada**
           MONTREAL
           Research Intern

Developed an Artificial Intelligence tool to evaluate the quality of object-oriented software packages

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EDUCATION

2006-2008 HARVARD BUSINESS SCHOOL   **Boston, MA - USA**
           Master of Business Administration - Director of Panels for Cyberposium, HBS Tech conference

1998-2000 TELECOM PARIS   **Paris, France**
           Diplôme d'Ingénieur - Computer Science - Member of the Junior Enterprise

1995-1998 ECOLE POLYTECHNIQUE   **Paris, France**
           Diplôme d'Ingénieur – Physics and Quantum Optics - Ranked in top 15% of the Class

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SKILLS

Languages   Bilingual in French and English. Conversant in German. Notions of Spanish and Russian

Training   **Deep Learning** Specialization – Coursera / Deeplearning.ai (2023)
                 CMM Artificial Intelligence - ColumbiaX (2017)
                 Prince2 Foundation & Practitioner (2019)
                 ITIL v4 (2019)

PERSONAL

Non-Profit   Mentor for **Article 1**, non-profit organization connecting professionals and students from disadvantaged backgrounds

Leisure   Cooking Creole food for my friends
               Crossing North America by car with 4 kids
               Hiking on the most beautiful island in the world
               Enjoying all graphic arts from comics to photography
               Code in Python and Java
               Member and Treasurer of St Lawrence Toastmasters International Club