ABIGAIL M. (MOYER) RUSS, P.E.

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SELECTED EXPERIENCE

- Authored portfolio strategy defining growth & acquisition plans for solar, battery energy storage, and onshore wind submarkets (\$250M AUM, Takkion/Apollo Global Management)
- Prepared business and marketing plans & successfully advanced investment memorandums for (3) new petrochemical business ventures (\$100-300M/year earnings each, ExxonMobil Chemical Company)
- Defined & executed operations, commercial, & financial improvement, growth, & expansion plans for TP&L and GSS, post-close (\$170M, Takkion/Apollo Global Management)
- Developed and implemented project performance and incentive plans and led risk-based portfolio & project cost and schedule outlook updates for (\$100B CapEx) project portfolio (Exxon Mobil) which included investments in Gorgon-Jansz (Chevron), Longford (Esso Australia), Upper Zakum (ADNOC), Barzan (RasGas), LNG Shipping (China), and the legacy Scarborough FLNG (BHPB)
- Led development of commercial strategy & term-sheet (\$2B, 10 years) for source and produced water agreement (XTO Energy)
- Led development of commercial strategy & investment memorandum for 800MW Combined Cycle Gas Turbine power generation project (\$800M CapEx, XTO Energy)
- Led (18) member team to combine (2) business ventures (\$2B, \$500M/year earnings) spanning (6) global business units, capturing (\$200M) of incremental execution and operations savings (ExxonMobil Chemical Company)
- Led (5) member team, delivering negotiation parameters and term sheet for (\$6B, 30 years) third party sales & purchase agreement (ExxonMobil Refining & Supply)
- Developed divestment strategy for chemical unit (\$200M); identified (2) incremental process schematics, improving return and certainty of supply post-transaction close (ExxonMobil Chemical Company)
- Developed Environmental, Social, and Governance (ESG) strategy & execution framework for XTO Energy
- Evaluated commercial proposals, authored term sheet, and developed internal and external (with Angolan government) award recommendations for (\$600M) subsea equipment contract (Esso Angola)
- Overhauled Strategic Planning process & several operating departments including People/Talent Management and Brand Management & Marketing (\$250M AUM, Embrey Partners LLC)
- Developed dynamic financial model with scenario & sensitivity optionality, authored & executed turnaround strategy (\$70M, KCK Group, IAM Robotics)
- Performed financial, operations and commercial diligence for Renew Energy acquisition; led development of post-close integration plan (\$40M, Takkion/Apollo Global Management)
- Led efforts to convert all existing commercial agreements (\$5B) from transacting in US Dollars to Kwanza (Esso Angola)
- Designed a fully integrated three-part financial statements model to support strategic funding & Series C rounds (\$70M, Diligent Robotics)
- Overhauled commercial & pricing approach dramatically impacting top-line performance (Diligent Robotics)
- Led development of (\$40M) incentive plan for improved contractor performance (Longford, Esso Australia)

EDUCATION

The University of Chicago Booth School of Business, Master of Business Administration with Honors2017Purdue University College of Engineering, B.S. Civil Engineering • 2018 Outstanding Young Alumnus2006

WORK EXPERIENCE

R Squared Advisors LLC, Co-Founder & Managing Partner	2021 - present
Diligent Robotics, Strategic Advisor to CEO and VP of Strategy & Finance (Series B & C)	10/21 - 3/23
KCK Group, Strategic Advisor to IAM Robotics CEO during turnaround & restructuring	4/21 - 9/21
Embrey Partners LLC, Strategic Advisor to CEO/CFO and VP of Business Operations	4/21 - 7/22
Riverway Group, Strategic Operations Advisor	3/22 - present
Takkion Holdings LLC, an Affiliate of Apollo Global Management, Vice President	2020 - 2021
Exxon Mobil Corporation	2008 - 2019
Commercial Opportunity Evaluation & Analytics Advisor, Global Upstream Portfolio	2019
Accountable for technical oversight of economic evaluations, financial forecasts, and risk analytics for strategic commercial decisions (transaction value +\$5B)	
Unconventionals Water & Power Programs Strategy Manager, XTO Energy Inc.	2018 - 2019
Provided strategic operations planning leadership and expertise; accountable for long-term power generation strategy (900MW; natural gas, wind, and solar) & source and produced water strategy (2M+ bbl/day) for thirty-two production units (\$7B, 30+ years) across the Permian Basin	
Strategic Ventures, Business Planner, ExxonMobil Chemical Company	2016 - 2018
Provided strategic business planning leadership and expertise; responsible for business and marketing plans, economic and pricing models, and forecasting financials	
Project Management & Execution, Supervisor, Global Project Management	2013 - 2016
Provided portfolio (\$100B CapEx) cost, planning, project controls, and contracting leadership and expertise; (30) direct reports among Houston, Melbourne, Perth, Abu Dhabi, Doha, and Singapore	
Angola Kizomba Satellites (Deepwater) Project, Project Controls Lead, Esso Angola	2011 - 2013
Provided project (\$5B CapEx) cost, planning, project controls, and contracting leadership and expertise; (10) direct reports among Houston, Bristol, Aberdeen, and Luanda	
Papua New Guinea Liquefied Natural Gas (LNG) Project, Engineer, Esso Highlands Ltd.	2008 - 2011
Target Corporation, Engineer	2007 - 2008
Oversaw construction of (4) new stores (\$120M CapEx); managed projects portfolio for (600) in-store Starbucks franchises	

PROFESSIONAL DESIGNATIONS & EXTRACURRICULAR ACTIVITIES

Licensed Professional Engineer (Active, Texas) • NCIF Cares Coach • Upstream Technical Training Instructor and Course Sponsor (8 yrs; Outstanding Instructor, 2015) • ExxonMobil Purdue University Recruiting Team, Recruiter and Guest Lecturer (10 yrs) • ExxonMobil Women's Network Mentor (9 yrs) • United Way Days of Caring Lead (2 yrs) • University of Chicago Booth School of Business Ambassador (5 yrs)