

Joseph Papandrea

Interim/Fractional/Advisory

CxO | Growth | Operations | Strategy | Revenue | Commercial



Joseph partners with private equity-backed, mid-size, and large public corporations to ignite revenue growth and drive shareholder value.

When revenues or market valuations plateau, Boards seek Joseph's expertise to initiate transformative growth. He works closely with leadership to translate market insights into clear action plans, enabling internal teams to own and execute the necessary changes. His proven approach emphasizes manageable, evolutionary bursts of change, preserving organizational energy and agility for sustained success, a strategic advantage over prolonged engagements.

With 25+ years of global experience and a proven track record of unleashing 40%+ CAGR improvements, he empowers organizations across diverse industries, including medical devices, electronics distribution, and the resources/energy sector, to deliver transformative revenue growth and market value accretion.

Most recently as Chief Growth Officer of the privately held BioWave Corporation, Joseph ignited a revenue revolution. Under his leadership, annual revenue growth soared. The unprecedented growth trajectory far surpasses industry benchmarks and propels BioWave towards sustained success.

As Chief Operating Officer for Zynex (NYSE: ZYXI), a medical device manufacturer and distributor, he architected and spearheaded the development of a sustainable and compliant post-IPO operating model, fueling a remarkable 3-year revenue growth and market valuation trajectory.

While serving as Vice President, Global Operations for Arrow Electronics (NYSE: ARW) the world's largest distributor of technology and electronic components, he delivered global operational excellence fueling revenue growth by unleashing the latent capacity in 15 regional manufacturing facilities.

He holds a Bachelor of Commerce, with a major in Accounting, and Law, from the University of Western Sydney, Australia. He has benefited from numerous companies sponsored executive development programs such as INSEAD, the Mt. Eliza MBA program and the Korn Ferry Leadership program.

Joseph and his family have resided in Asia Pacific, Europe and the Americas and today live in Colorado, USA where they enjoy the outdoor life, skiing, mountain biking and hiking. Most importantly they devote time helping children and young adults with special needs as participants, peers and sponsors of this community.