

Joseph Papandrea
Interim/Fractional/Advisory
CxO | Growth | Operations | Strategy | Revenue | Commercial

Letter of Introduction

Are you looking to accelerate revenue growth and drive significant shareholder value?

I consistently deliver revenue CAGR improvements of over 40%.

My expertise lies in delivering rapid transformational scale and growth, consistently achieving an average revenue CAGR improvement of over 40%. This is accomplished through a proven, market-driven approach that translates insights into actionable strategies, empowering internal teams to execute with precision.

Consider these examples:

- As Chief Growth Officer BioWave Corporation (private), my **market and organization** focused scale and transformation strategy transformed the historical revenue CAGR from 10% to 50%, a 40% improvement.
- As Chief Operating Officer, Zynex Medical (public), my **channel and operations** focused scale and transformation strategy elevated historical revenue CAGR from 15% to 60%, a 45% improvement.
- As Vice President Global Operations, Arrow Electronics (public, Fortune 500), my **efficiency and organization** focused scale and transformation strategy drove an increase in historical revenue CAGR from 10% to 50%, a 40% improvement.

My methodology utilizes 'evolutionary bursts' of change, which not only preserves organizational agility and energy but also empowers internal teams with ownership, leading to accelerated and sustainable success.

Based in Colorado, with extensive experience across Asia Pacific, Europe, and the Americas, I offer a global perspective. I am available for interim, fractional, or advisory roles and would welcome the opportunity to explore how I can contribute to your organization's growth objectives.

Sincerely,

Joseph Papandrea

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