

Edward A. Gastineau

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SUMMARY

Edward (Ted) Gastineau is a scientist and entrepreneur. He has a successful track record of developing companies and technologies, primarily in the medical imaging and clinical trials environment. He previously served as CEO and Co-founder of Core Clinical which was acquired by Invicro, a Konica Minolta company, integrating imaging, genomics (Ambry Genetics), pathology and biomarkers into insightful solutions for drug development. He served as EVP of Clinical Research there from 2017 through 2020. Before that he was President, Global Data Technologies, at ICON plc integrating ICON Medical Imaging, Firecrest and ICON Interactive Technologies into a **\$140MM** division creating innovative products and solutions for internal and external customers. Prior to that, Mr. Gastineau served as President and Co-Founder of ICON Medical Imaging (formerly Beacon Bioscience, Inc.), a high-tech medical informatics company specializing in medical imaging for drug development. From 1995 through 2000, Mr. Gastineau co-founded and served as President of Intelligent Imaging, Inc. a high-tech pharmaceutical research company specializing in medical imaging technology acquired by Quintiles, Inc. From 1997 through 2000 Mr. Gastineau served as Senior Vice President, Quintiles, Inc. and Business Unit Head with global responsibilities. Mr. Gastineau has served in executive positions in various companies with responsibility for R&D, operations, marketing, and strategic development. His business experience includes development of Fortune 100 clients, global data management, global corporate development, venture funding of early start-ups, mergers and acquisitions and initial public offerings. Mr. Gastineau has held academic positions with the University of Maryland, The John Hopkins School of Medicine, Cambridge University, and The Smithsonian Institution. Mr. Gastineau received a bachelor's degree in zoology from Marshall University and pursued a Ph.D. in neurophysiology before founding Intelligent Imaging.

EXPERIENCE

Currently working as a consultant to e-clinical, medical imaging and startup biotech with a novel cancer targeting agent

10/2017-02/2020

EVP Clinical Research

Invicro

Primary function was to improve operations of the core lab and lead business development, expanding the company's footprint into early and late phase oncology. During this time I developed the technology roadmap for our imaging core lab and acted as the face of the oncology franchise focused on bio/pharm customers developing novel therapies. Company was sold to Konica Minolta and had offices in Boston, PA, London and Tokyo with a sister genetics lab, Ambry Genetics, in Orange County CA. **\$70MM revenue, \$12MM EBITDA**

CEO – Co-Founder

CORE Clinical

Next generation medical imaging core lab focused on drug development. Large network of pharma and biotech clients who were focused on lean technology and experienced personnel to expedite their clinical trials. Working with a variety of customers on phase I through III trials, we supported development of protocols, regulatory documents (Charters), blinded reads, and quantitative image analysis (tumor volumes, SUV's, shape and texture analysis, and uni/bi-dimensional

09/2016- 10/2017

Doylestown, PA

measures to support traditional endpoints such as RECIST, iRECIST, Lugano, RANO, etc). Acquired by Invicro, LLC

President**01/2012 – 06/30/2015****ICON,plc : Global Data Technologies**

Warrington, PA

Developed concept and implemented strategic initiative to combine three unique business units to function as a high performance eClinical service group. The group included ICON Medical Imaging (industry leading medical imaging CRO), Firecrest, (A leading portal technology to support investigational sites, patients, sponsors and CRO's) and our Interactive Technologies Group which provided Interactive Voice Response technology and services for patient randomization at investigational sites. Grew the group revenue to \$140MM+ with nearly 350 employees globally. Functions and function support were created in the US, Ireland, and India. **\$140MM+ Revenue \$23MM EBITDA**

President**05/2007 – 01/2012****ICON Medical Imaging**

Warrington, PA

Co-Founded and lead a Medical Imaging Core Lab conducting more than 1500 global clinical trials resulting in multiple FDA/EMA submissions and approvals across multiple therapeutic areas including Oncology, CNS, Cardiovascular, etc. Lead strategy and execution including integration into the larger ICON CRO. Worked closely with customers and developed strategic relationships with top 20 Bio/Pharma companies. Developed targeted M&A initiative resulting in the acquisition of a European Imaging CRO. Developed novel Cardiac Safety/Endpoint Adjudication division. Growth of 300%

CEO**11/2000 – 04/2007****Beacon Bioscience, Inc.**

Doylestown, PA

- Co-Founder
- Created and manage a specialized medical imaging informatics company that provides global services to the Pharmaceutical, Biotech, and Medical Device industry
- Acquired the imaging division of BioCor
- Developed an industry leading technology platform allowing global data acquisition, image management, quality assurance, image analysis and blinded reads, data management, data mining, and reporting. Our product was used internally on all trials and licensed out to 12+ top 20 pharma and smaller biotech companies for their use
- Activities include strategic planning, business development, scientific consulting, fund raising and project management
- Acquired by ICON, plc

Senior Vice President, Business Unit Head**10/1997 – 11/1999****Quintiles, Inc. (IQVIA)**

Philadelphia, PA

- Developed integration strategy to synergize company strengths.
- Managed global business unit with strategic activities across the CRO.
- Participated in senior level development of technology based clinical research offerings.
- Managed Fortune 100 clients with multinational projects.
- Responsible for strategy, P&L, corporate and business development.

Founder, President**Intelligent Imaging Inc.****09/1995 – 10/1997****Philadelphia, PA**

- Co-Founder
- Created and manage a global technology company specializing in the design and application of medical imaging for pharmaceutical and biotech drug development.
- **Grew from 2 to 75 employees with offices in the US and Europe.**
- Managed Fortune 100 clients with multi-national projects.
- Developed innovative information management technologies.
- Responsible for strategy, P&L, financing, and business development.
- **Acquired by Quintiles (IQVIA)**

EDUCATION

Ph.D. Program Neurophysiology (Did not complete)**1993 – 1995****Temple University School of Medicine****Graduate Studies Neuroscience****1991 – 1992****University of MD Baltimore County****B.S., Zoology****1989****Marshall University****Huntington, W.VA**
